

KLIK EKSP GROUP

INFOCARD

Name:



INTERNATIONAL TRADE FAIR OF KLIK EKSP GROUP

This trade fair/exhibition is certified by UFI

and by the audit bureau: ISF - Institute of Fair Statistics, Bologna

Edition:

19th (since 1994)

Frequency:

Annual

Venue :

Palace of Congresses, Tirana, Albania

Date:

24-25-26-27-28 November 2012

November 24th, at 17.00 - Official Opening Ceremony

Timetable:

Visitors: 24th: 18.00 - 20.30

25th-28th: 10.30 - 20.30

Who may visit:

Open to Trade Operators & General Public

DETAILS ON LAST EXHIBITION - ORGANISED: FROM 25 TILL 30 NOVEMBER 2011

<u>Exhibition area</u>	<u>Domestic</u>	<u>+Foreign</u>	<u>= Total</u>	
Net space (covered area)	1958 m ²	2875m ²	4.833 m ²	
+				
Net space (open area)	1865m ²	2312 m ²	4.177m ²	
=				
Net space (total)	3823 m ²	5187 m ²	9.010 m ²	
No. of Exhibitors	Domestic	+ Foreign	= Total	Countries
Exhibitors with their own stand	78	178	256	16
+				
Additional represented companies	7	31	38	
=				
Total number of represented companies	85	209	294	

Participating countries: (please mark official participations*, e.g. with a star)

Albania; Austria; Bulgaria; Croatia*; Egypt; Greece*; Hungary*; Italy; Montenegro*; France; Turkey; Serbia*; Kosovo*; Poland; Rep. of Macedonia; China

Visitors without stand personnel/press/service:

<u>Visits</u>	<u>Domestic</u>	<u>+</u>	<u>Foreign</u>	<u>=</u>	<u>Total</u>	<u>Countries</u>
Trade Visitors	2.980		2.750		5.730	8
+						
General Public	30.060		510		30.570	
=						
Total	33.040		3.260		36.300	
Total attendance including stand personnel/press/service:				2300		
Total visits:	38.600					

From the following countries:

Greece, Hungary, Serbia, Montenegro, Kosovo, Izrael, Belgium, Croatia.

KLIK EKSP GROUP

DETAILS & EXPECTATIONS ON NEXT EXHIBITION

24-28 November 2012

Tirana

Palace of Congresses

Organization

1. organizer:	KLIK EKSP GROUP		
address:	Blvd. Deshmoret e Kombit, Rogner Europapark, Tirana / Albania		
Phone:	+355 42 274210; 212; 209; 42 236380	Fax:	+355 42 274211
e-mail:	info@klikekspogroup.com ; info@tiranainternatioalfair.com		
www-address:	www.klikekspogroup.com ;		
... member of following organization/s:	UFI - Global Association of Exhibition Industry CEFA - Central European Fair Alliance EASE - Exhibition Association of Southeastern Europe Tirana Chamber of Commerce and Industry DIHA - The German Association of Industry and Trade in Albania		

INSTITUTIONAL SUPPORT:

Sponsor:	Tirana Chamber of Commerce and Industry, Albanian Ministry of Economy, Trade and Energy
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INDUSTRY CLASSIFICATION

industry sectors:	General Trade Fairs for Capital and Consumer Goods (industry 01)
main product groups:	Agricultural Machinery, Building Materials, Building Machines, Heating Technology, Replacement Parts, Ironmongery, Tools, Computer Hardware, Software, Telecommunication, Victuals, Footwear, Garment, Furniture, Fabrics, Decorations, Tourism, Energy Supply, Chemical Industry, renewable energies, Financing, Household Articles

Co-located Exhibitions: International Salon of Building and Construction

FUTURE EDITION'S EXPECTATIONS:

As approved by the Albanian Prime Minister Pro. Dr. Sali Berisha, the 19th edition of the Tirana International Trade Fair will be included in the main celebrating activities of the Centenary of the Albanian Independence on November 28th. Along with other activities targeting the "glorification" of the Albanian State, the Tirana International Fair, ranked as the most representative manifestation in the international arena will become a significant station of the celebrations.

As organizers, our aim is to achieve this edition, noteworthy figures such as:

1. **Increase by 40% the number of Visitors:** because the event will be largely promoted as part of the festivity chain. Myriads of visitors arriving from Kosovo, Macedonia, Montenegro as well as the immense Albanian Diaspora worldwide, are being expected to come visit us. But, another "atout" of this edition is the one enabling Klik Ekspo Group to host the CEFA's (Central European Fair Alliance) General Assembly. This event will strongly improve the presence of the Trade Visitors and will enlarge the map of participating countries taking into account that CEFA is "inhabited" by companies arriving from all over the Europe.
2. **Increase by 25% the number of the Exhibitors:** because Government and State Institutions will naturally join the Event in order to promote the achievement of a Centenary State and the new politics aiming to improve the Albanian economic and social status, so approachable for the foreign investors. Foreign exhibitors, from Europe, especially from Greece and Kosovo, but also for other South Eastern and Balkan area, will also immediately respond to the market opportunities offered by our country; *an example of this expansion of intercontinental exhibitors' presence are the companies from Brazil, Canada, as well China.*

STANDARD STAND

A. a) turnkey booth quote*: standard shell scheme including separation with white laminate panels 250 cm high (modular system octanorm); wall-to-wall carpet; writing out the name of the company in front of the stand; 1 table and 3 chairs for each 9 sq.m; electrical connection to transfer-case; 1 projector for 3 m²; 1 plug (enclosed the layout of the turnkey booth scheme; minimum rentable area: 9 sq.m)

- Ground floor: 170 Euro/ sq.m + VAT 20%
- First floor: 155 Euro / sq.m + VAT 20%
- Second floor: 135 Euro / sq.m + VAT 20%
- Underground: 145 Euro / sq.m + VAT 20%
- Outdoor area: 110 Euro / sq.m + VAT 20%

*Please take into account that the Palace of Congresses is situated in 4 exhibition floors offering the same standards in the stand construction as well as in the visitability; the outdoor area offers also a large possibility to expose heavy machineries, vehicles and promotional booths.

c) **Insurances:** every exhibitor should pay the insurance fee of **160 Euro**. The value of the merchandise to be displayed in the exhibition should be insured against all hazards that might occur during the exhibition duration. The Organizer shall take out insurance on behalf of every exhibitor that has paid a relative payment of 160 Euro. This sum covers the insurance prime against third-party civil liability, damage to health and property;

d) **Registration fee:** each exhibitor should pay the registration fee, obligatory cost which is 180 Euro.

e) **Tax and other fees which is necessary:** The VAT 20% is an obligatory impost every exhibitor should pay.

f) **Services included in the standard participation quota:**

- Insertion of the Company Data in the Official Catalogue of the Fair (printed in approximately 5000 - 8000 copies and distributed free of charge to the Exhibitors (2 copies for each); Diplomatic Corps representatives in Tirana; Partners network in the Balkans; State Authorities; International Organizations present in Albania and in the Balkans; Local and Regional Chambers of Commerce; other Business Oriented associations);
- 6 Exhibitors Entrance Badges (for a 9 sq.m Booth rented);
- 20 Invitations Cards to the Opening Official Ceremony;
- 25 Invitations Cards (one-entrance) for the Trade Visitors (as managed by the Exhibitor itself);
- 2 Invitations for the Welcoming Dinner of the Fair (2 per exhibiting company);
- Cleaning Service of the common areas;
- Security Service during the night and the closing hours.

g) A large list of rentable equipment is made available under additional costs.

EXHIBITION GOODS

There are not restrictions in the Exhibition Goods List of the Tirana International Fair, unless there are subject to special permits such as military and dual use goods, which are hosted in a detached Event: ALMEX - Albanian Military Exhibition, organized by Klik Ekspo Group in October.

KLK EKSP GROUP

CUSTOM REGIME - TEMPORARY EXPORTATION REGIME

AUTHORIZED CUSTOM AGENCY:

BENIMPEX & CO

CUSTOM AGENCY & SPEDITION

Tel : + 355 04 2248309, Fax: + 355 04 2251107

E-mail: benimpex@bi-di.com, m.kapllani@bi-di.com

DOCUMENTATION TO BE PRESENTED AT THE CUSTOMS:

1. Proforma Invoices of the goods in the name of Klik Ekspo Group (to be translated into Albanian language before they reach the customs border);
2. List of products;
3. Quality certificate;
4. Fitosanitary Certificate, (in case of the food items);
5. Tax stamps for alcoholic products, Tabaco products;
6. Origin Certificate;
7. EUR 1
8. CMR

HOW IS CURRENTLY PROCEEDED IN ALBANIA:

With the arrival at the BORDER, the following steps have to be followed:

- The representative of the company (or the person in charge) must present themselves at the "Benimpex" Agency with the goods' accompanying documents. Benimpex Agency has its proper operative branches in every border point (*by Air, in Rinas Airport; by Ship, in Durres Port or other portual borders; as well as in every border control point by land vehicles. In any case, during the shipping process you will be in constant touch with the Benimpex person in charge.*)
- The agent, based on the presented accompanying documents, compiles the transit declaration with the destination to Tirana.
- After the truck/vehicle arrives at Tirana Custom, it must enter immediately the parking place.
- The parking fee per day is 9 Euro for the vehicle/truck.
- The Agency representative submits at the State Custom-House the documents which are verified, and afterwards the physical control is performed.
- After the final control performed by the Custom Authorities, the documents are sealed and consequently the good are ready to reach the destination (Exhibition Venue).
- The same procedure applies for the return of the goods in the origin (from the Exhibition Venue to the Custom-House of entrance).

RATES OF THE CUSTOM AGENCY SERVICES:

A.

1. T 1 Declaration - Transit Declaration of the goods from cross-border points to Tirana,
 - 1 declaration 30 euro,
 - Over 1 declarations for each one 7.5 euro,
2. Transit/Export Declaration of the goods from Tirana to cross-border point
 - 1 declaration 30 euro,
 - Over 1 declarations for each one 7.5 euro,
3. Declaration of "IMPORT 5" (temporary regime) in discharging place
 - 1 declaration 30 euro,
 - Over 1 declarations for each one 7.5 euro,
4. Declaration of IMPORT 4"
 - 1 declaration 30 euro,
 - Over 1 declarations for each one 7.5 euro,

B.

Other expenditures in the customs border, and internal customs:

- Parking, 8 € / day
- Scales, 5 €
- Lead, 1 € (depending on the number of companies),

C.

Our rates charging and discharging:

- a) Supply of staff to help organize freight at PC on arrival and departure: 250 Euro/truck
- b) Supply freight movements tools i.e. trolleys: 120 Euro/hour/machine